## Volta

Scoping start date: n/a

Implementation Completed Date (Go live date): n/a

MSA Signature Date: Feb 29, 2024

GTM POC: Skoro

ERP: NS

Tax Integration: QBO Hard Coded Taxes

### 

### Key people at Merchant

### Head of Finance: Zainab Bakrin <[zainab@voltalabs.co](mailto:zainab@voltalabs.co)>

* + Decision maker

### NetSuite admin: Pietro Achatz Antonelli <pantonelli@voltalabs.co>

### Company summary

Sells a [genomics hardware device](https://www.voltalabs.com/the-callisto-system)  
AM Notes

Zainab is in over her head, a novice finance leader, needs support as much as anything

### Billing model

* PO based, one time fees

### Contract Processing Steps

* Nothing particularly unique
* Ensure that separate quotes go on separate invoices for same customer (don't merge) [Ashni Walia](mailto:ashni@tabsplatform.com)[Marshall Morrison](mailto:marshall@tabsplatform.com)

### Events Processing (if necessary)

* n/a

### Customer Information

* n/a

### Feature Requests

* Warranty tracking

### Rewatch Calls

* n/a